

# Marriott Corp Cost of Capital

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$$P(\text{chosen 3x in a row}) = 1/12 * 1/12 * 1/12 = 0.00058$$

### Types of investments we could value using Marriott's WACC

There are two requirements that should be satisfied before using Marriott's WACC to evaluate prospective investments:

- The investment opportunity must have the same systemic risk as Marriott as a whole.
- The investment must have a similar leverage level to Marriott as a whole.

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### Thecasesolutions.com Cost of Capital for Marriott as a whole

To find the cost of capital, we use the following information:

- MRP = 7.43%
- Beta of stock = 0

$$r_D = r_f = 3.00\% = 0.03$$

$$r_E = r_f + \beta_E (MRP) = 3.00\% + 0.95(4.43\%) = 7.21\%$$

$$r_W = \frac{D}{D+E} r_D + \frac{E}{D+E} r_E = \frac{1}{1.95} (3.00\%) + \frac{0.95}{1.95} (7.21\%) = 5.82\%$$

### Summary of Case

#### Thecasesolutions.com

Marriott Corporation is made up of three divisions:

1. Lodging
2. Restaurants
3. Contract Services

They are looking for the cost of capital for each of their divisions.

### Thecasesolutions.com How would using a single corporation hurdle rate affect the company over time?

As different divisions have different systemic risks and leverage levels, using a single corporation hurdle rate to evaluate investment opportunities would be inappropriate. Risk for the whole corporation would be lower than the risk for the single project because risk for the whole corporation is more diversified.

- If hurdle rate is too low, more projects will be accepted.
- If hurdle rate is too high, fewer projects will be accepted.

This could ultimately result in investments which are not aligned with overall objectives.

### Cost of Capital for Each Division

Scenario 1: Equal weighting for comparable company betas

Equal weighting of comparable company betas for each division would result in a single hurdle rate for the whole corporation. This would be inappropriate because the risk for the whole corporation is more diversified than the risk for the single project.

Scenario 2: Revenue-based weighting

Revenue-based weighting would result in a single hurdle rate for the whole corporation. This would be inappropriate because the risk for the whole corporation is more diversified than the risk for the single project.

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## Thecasesolutions.com Cost of Capital for Marriott as a whole

To find the cost of capital, we use the following information:

mp=7.43%  
beta of debt=0

$$r_D^M = r_f^D + \beta_D^M * MRP = 8.95\% + 0 * 7.43\% = 8.95\%$$

$$r_E^M = r_f^E + \beta_E^M * MRP = 8.95\% + 1.11 * 7.43\% = 17.20\%$$

$$r_M = \frac{w_D}{w_D + w_E} * r_D^M + \frac{w_E}{w_D + w_E} * r_E^M = 41\% * 8.95\% + 59\% * 17.20\% = 13.82\%$$

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As different divisions have different systemic risks and leverage levels, using a single corporation hurdle rate to evaluate investment opportunities would be inappropriate. Risk for the whole corporation would be lower than the risk for the single project because risk for the whole corporation is more diversified.

- If hurdle rate is too low, more projects will be accepted.
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## Cost of Capital for Each Division

Scenario 1: Equal weighting for comparable company betas

$$\beta_L^M = 0.225; \beta_R^M = 0.956$$

$$r_L^M = r_f^L + \beta_L^M * MRP = 8.95\% + 0.225 * 7.43\% = 12.09\%$$

$$r_R^M = r_f^R + \beta_R^M * MRP = 8.95\% + 0.956 * 7.43\% = 17.01\%$$

To find overall hurdle rate, overall hurdle rate is the sum of the weighted department betas

$$\beta_{L,R}^M = \beta_L^M * \frac{w_L}{w_L + w_R} + \beta_R^M * \frac{w_R}{w_L + w_R}$$

$$= 0.225 * 0.11 + 0.956 * 0.11 = 0.11705$$

$$r_{L,R}^M = r_f^M + \beta_{L,R}^M * MRP = 8.95\% + 0.11705 * 7.43\% = 13.72\%$$

Scenario 2: Revenue-based weighting

$$\beta_L^M = 0.4113; \beta_R^M = 0.8436$$

$$r_L^M = r_f^L + \beta_L^M * MRP = 8.95\% + 0.4113 * 7.43\% = 12.00\%$$

$$r_R^M = r_f^R + \beta_R^M * MRP = 8.95\% + 0.8436 * 7.43\% = 15.21\%$$

To find overall hurdle rate, overall hurdle rate is the sum of the weighted department betas

$$\beta_{L,R}^M = \beta_L^M * \frac{w_L}{w_L + w_R} + \beta_R^M * \frac{w_R}{w_L + w_R}$$

$$= 0.6519 * 0.11 + 0.1379 * 0.11 = 0.13729$$

$$r_{L,R}^M = r_f^M + \beta_{L,R}^M * MRP = 8.95\% + 0.13729 * 7.43\% = 13.02\%$$

# *Summary of Case*

## **Thecasesolutions.com**

**Marriott Corporation is made up of three divisions:**

- 1. Lodging**
- 2. Restaurants**
- 3. Contract Services**

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## *Cost of Capital for Marriott as a whole*

To find the cost of capital, we use the following information:

mrp=7.43%

beta of debt=0

$$r_M^D = r_f^{30} + \beta_M^D * MRP = 8.95\% + 0 * 7.43\% = 8.95\%$$

$$r_M^E = r_f^{30} + \beta_M^E * MRP = 8.95\% + 1.11 * 7.43\% = 17.20\%$$

$$r_M = \frac{D}{D+E} * r_M^D + \frac{E}{D+E} * r_M^E = 41\% * 8.95\% + 59\% * 17.20\% = 13.82\%$$

## *Types of investments we could value using Marriott's WACC*

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## ***How would using a single corporation hurdle rate affect the company over time?***

As different divisions have different systemic risks and leverage levels, using a single corporation hurdle rate to evaluate investment opportunities would be inappropriate. Risk for the whole corporation would be lower than the risk for the single project because risk for the whole corporation is more diversified.

- If hurdle rate is too low, more projects will be accepted.
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## Thecasesolutions.com Cost of Capital for Marriott as a whole

To find the cost of capital, we use the following information:

mmp=7.43%  
beta of debt=0

$$r_{LD} = r_f + \beta_{LD} \cdot MRP = 8.95\% + 0 \cdot 7.43\% = 8.95\%$$

$$r_{ST} = r_f + \beta_{ST} \cdot MRP = 8.95\% + 1.11 \cdot 7.43\% = 17.20\%$$

$$r_{MC} = \frac{w_D}{w_D + w_E} \cdot r_{LD} + \frac{w_E}{w_D + w_E} \cdot r_{ST} = 41\% \cdot 8.95\% + 59\% \cdot 17.20\% = 13.82\%$$

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## Cost of Capital for Each Division

Scenario 1: Equal weighting for comparable company betas

$$\beta_{LD} = 0.1225; \beta_{ST} = 0.9546$$

$$r_{LD} = r_f + \beta_{LD} \cdot MRP = 8.95\% + 0.1225 \cdot 7.43\% = 12.09\%$$

$$r_{ST} = r_f + \beta_{ST} \cdot MRP = 8.95\% + 0.9546 \cdot 7.43\% = 20.1\%$$

To find overall hurdle rate, overall hurdle rate is the sum of the weighted department betas

$$\beta_{LD} = 0.1225; \beta_{ST} = 0.9546$$

$$0.6549 \cdot 0.1225 + 0.3451 \cdot 0.9546 = 0.4671$$

$$r_{MC} = r_f + \beta_{MC} \cdot MRP = 8.95\% + 0.4671 \cdot 7.43\% = 14.72\%$$

Scenario 2: Revenue-based weighting

$$\beta_{LD} = 0.4113; \beta_{ST} = 0.8436$$

$$r_{LD} = r_f + \beta_{LD} \cdot MRP = 8.95\% + 0.4113 \cdot 7.43\% = 12.08\%$$

$$r_{ST} = r_f + \beta_{ST} \cdot MRP = 8.95\% + 0.8436 \cdot 7.43\% = 19.21\%$$

To find overall hurdle rate, overall hurdle rate is the sum of the weighted department betas

$$\beta_{LD} = 0.4113; \beta_{ST} = 0.8436$$

$$0.6549 \cdot 0.4113 + 0.3451 \cdot 0.8436 = 0.5173$$

$$r_{MC} = r_f + \beta_{MC} \cdot MRP = 8.95\% + 0.5173 \cdot 7.43\% = 13.82\%$$