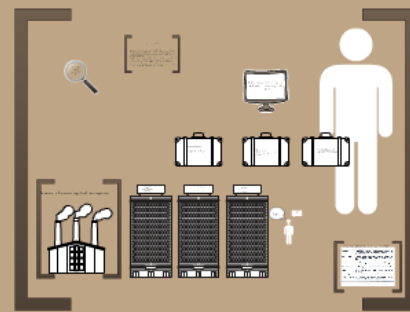
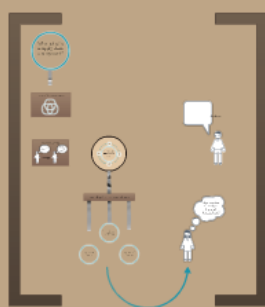
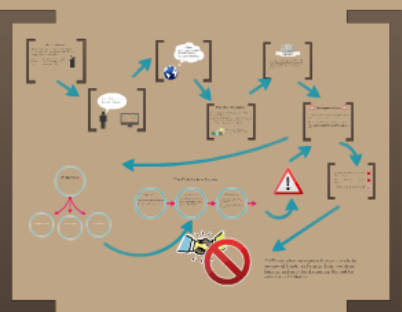


Progistix Solutions Inc – The Critical Parts Network

Thecasesolutions.com

Case 1 of 1



References:

Wells Fargo. (2018). Financial Review 2018. Retrieved from <https://www.wellsfargo.com/financial-review/2018/>

AT&T Intellectual Property. (2012). AT&T Intellectual Property. Retrieved from <https://www.atandt.com/>

IBM. (2018). IBM. Retrieved from <https://www.ibm.com/>

Microsoft. (2018). Microsoft. Retrieved from <https://www.microsoft.com/>

Oracle. (2018). Oracle. Retrieved from <https://www.oracle.com/>

Google. (2018). Google. Retrieved from <https://www.google.com/>

Amazon. (2018). Amazon. Retrieved from <https://www.amazon.com/>

Facebook. (2018). Facebook. Retrieved from <https://www.facebook.com/>

Twitter. (2018). Twitter. Retrieved from <https://www.twitter.com/>

LinkedIn. (2018). LinkedIn. Retrieved from <https://www.linkedin.com/>

YouTube. (2018). YouTube. Retrieved from <https://www.youtube.com/>

Good Afternoon

Today my team and I are here to discuss supply chain and logistic management with reference to the company "Optimal Medical Parts".

Sam: Supply chain management
 Cameron: Logistical management
 Cheyenne: Remanufacturing

Why the CEO?

As director responsible for the whole world based on supply chain management, he is responsible for the success of the company. He is the one who is responsible for the success of the company. He is the one who is responsible for the success of the company.

Customer Segments

OMP's major customer segments are hospitals both for profit and non for profit, surgery centers, urgent care facilities, manufacturing plants, all branches of US military, large medical schools and retirement facilities.

Just let's take a look at what OMP does and you have background information on the company.

Prices, Sales and the Competition

OMP produces 600,000 different types of products in company in price from \$100 to \$1,500 USD.

Total sales in 2022 were over \$1 billion and 85% of those sales came from the top 10% of their clients. Managing the demand make up of 20% in the supply and parts industry. OMP's product selling components make up about 50% of their product line.

OMP, \$1 billion USD business, directly competes placing OMP in a very strong market position.

Top Management's Concerns

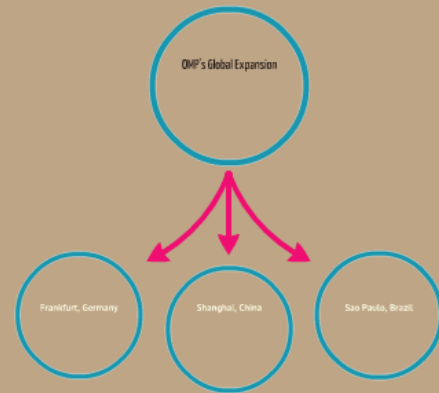
Top level management is concerned with distribution performance in regards to supply chain and logistic operations.

Top management of OMP begins to voice concerns about late and short shipments, product damage, more and less damage at delivery, it takes to track the products and orders through the complex logistic network.

Current distribution performance needed not meeting basic customer expectations.

High costs to OMP = 10% of sales for the past few years.

Top management feels 5% is a reasonable target.



The Distribution Process



OMP's executive management's team's decides to assume all logistic and supply chain operations, facilities, and activities eliminating the need for outsourcing distributors.

Good Afternoon

Today my team and i are here to discuss supply chain and logistic management with reference to the company "Optimal Medical Parts".

Sam:	Supply chain management
Cameron:	Logistical management
Cheyne:	Recommendations



First lets take a look at what OMP does and give some background information on the company.

